FOXTROVE

AI YOU OWN

Private AI infrastructure your business actually controls.

FoxTrove designs, installs, and manages local/hybrid AI systems for sensitive, high-volume workflows. The private work runs on hardware you control. Cloud AI is still used where it is the smarter call.

DATA STAYS LOCAL Customer records, contracts, bids, calls, intake forms, and internal SOPs can stay inside the approved environment.	**FIXED OPERATING LAYER** Managed support, updates, monitoring, backups, and routing rules turn the hardware into a governed runtime.
NO ALL-OR-NOTHING CLAIM Sensitive or repetitive work runs local. Hard, low-volume reasoning can stay cloud-routed with explicit rules.	**BUILT TO HAND OFF** The client owns the hardware, workflows, data, and documentation. FoxTrove keeps it current and improving.

When it fits

Regulated or confidential data
Healthcare-adjacent, legal, finance, PE, family office, construction bid data, or customer records.

High-volume private workflows
Document QA, call transcription, intake review, CRM ticket creation, RFI summarization, internal playbook search.

Offline, residency, or diligence requirements
A buyer, regulator, board, or LP wants a straight answer to where the data lives.

THE LOCAL / CLOUD ROUTING MAP

Own the workflows that need control. Rent the frontier where it still wins.

AI You Own is not a pitch to rip out ChatGPT, Claude, Copilot, or vertical SaaS tools. It is a routing system. We classify each workflow by sensitivity, volume, reasoning difficulty, verification burden, and uptime needs.

Run local	Use cloud selectively
Bid comparison Call transcription Document QA Voicemail to CRM/project tickets Intake form review Sensitive internal SOP search	Complex strategy sessions Low-volume contract reasoning External marketing drafts Tasks where frontier reasoning matters more than data residency

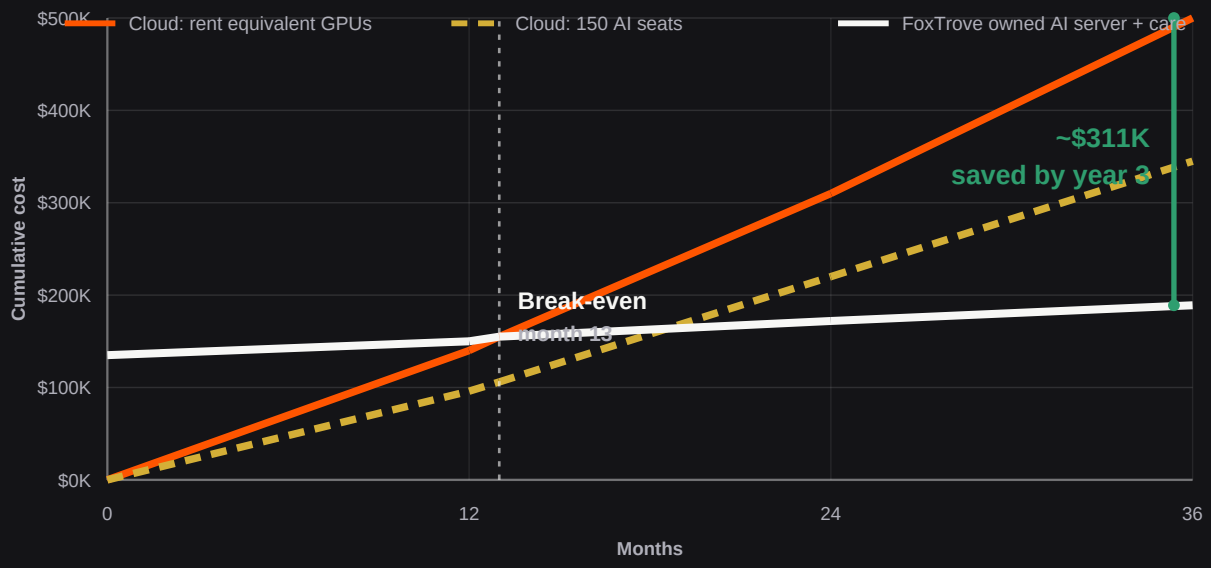
VALUE CHART

The economic case we actually model.

For high-volume, sensitive workflows, the sale is not a generic token-cost comparison. The value is predictable spend, data control, no rate limits, and an operating layer the client owns.

Rent forever, or own it once

Illustrative 36-month cumulative cost model. Tailor every figure in the pricing model.



Current spend	Owned runtime	Decision rule
Chat seats, Copilot, call-note tools, AI features inside existing SaaS, API usage, and internal labor spent moving data between tools.	Build price, hardware, annual maintenance, managed support, backup/restore, monitoring, model updates, training, and new workflows.	Local wins when control, privacy, offline needs, repeat volume, or predictable operations matter more than raw cloud token price.

Honest boundary: FoxTrove does not claim local beats cloud for every task or every token. Cheap open-model APIs can win on raw cost. AI You Own wins when the buyer needs an owned operating layer around private workflows.

BUILD FAMILIES

Quoted from workload, not from a generic box.

Family	Best for	Year 1
Air-Gapped MoE Box	Offline or low-throughput private model use.	~$16K
Compliance Workstation - Apple	Quiet focused-team install, RAG/chat, compliance-sensitive workflows.	~$47K
Compliance Workstation - NVIDIA	Single-GPU serving, fine-tuning path, regulated mid-market.	~$65K
Frontier Cluster - Apple	1T-parameter open-model research and showcase work. Stack is still maturing.	~$140K
Multi-User AI Server - NVIDIA	Company-wide copilot/RAG, many users, fine-tuning, high throughput.	~$190K

How the engagement works

1. Readiness assessment
Map workflows, data sensitivity, usage, tools, and constraints. We tell you when cloud is the smarter call.

2. Design and build
Select the hardware family, install the model stack, connect approved systems, define routing and human gates.

3. Install and train
Deploy on-site or in the approved environment, train the team, document workflows, and test restore paths.

4. Managed runtime
FoxTrove monitors, patches, updates models, adds workflows, and reviews operating impact quarterly.

Next step: Book a Local AI Readiness Assessment. Kyle Rasmussen - kyle@foxtrove.ai - foxtrove.ai/ai-you-own

All pricing is directional and subject to live hardware availability, software support, workload scope, travel, and quote-time verification.